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Benco Dental to distribute the full range of IDS implants, implant-related products

Integrated Dental Systems (ids) of Englewood Cliffs, NJ, and Benco Dental of Pittston, PA, announced today that Benco Dental will distribute the full range of ids tooth replacement products. Included in the offerings: AnyRidge Implants, AnyOne Implants, Reflect Rapid Implants, Reflect Tapered Screw Implants, Smart Dentin Grinder, AnyWhere Implant Provisional System and Dental Master patient education and case acceptance software.

“We are very excited to have Benco Dental as a distribution partner and to provide them a full range of implants and related products to allow us to participate in the largest and fastest-growing dental product market,” said Carey Lyons, ceo of ids. “We are providing extensive educational resources and training for the entire Benco sales team, as well as a nationwide ids field Implant and Surgical Sales Specialists to support their efforts.”

Lyons added, “Our tooth replacement systems offers dentists immediate loading for faster treatment time, as well as systems for all indications that do not require learning new techniques and that are more economical. Hands-on courses and full service from dental supply dealers add benefit to the offerings.”

“We are thrilled to provide our more than 400 sales representatives a complete and feature-rich range of implants and implant-related products from ids,” said Benco Managing Director Chuck Cohen. “Our team understands the opportunity and has been training with ids and their key opinion leaders to offer innovative tooth replacement solutions to dental professionals to better serve their patients.”

For more information about ids and their complete range of implants visit www.idsimplants.com

About Integrated Dental Systems (ids)

Integrated Dental Systems (ids) is a privately held company that designs, manufactures and distributes dental implants and implant related products. ids products will be available from dental supply dealers that can provide more extensive support and fulfillment than direct selling manufacturers. Founded in 2013, ids acquired MegaGen brand implants that provide fast, stable and predictable tooth replacement and shorten treatment time. ids has added to its portfolio Reflect Implants that are surgically and prosthetically compatible with leading brands, Dental Master patient education software, AnyWhere universal implant provisional system and the Smart Dentin Grinder to produce bone augmentation material from extracted teeth chairside. For more information visit idsimplants.com or call 866-277-5662.

About Benco Dental

Benco Dental, headquartered in Northeastern Pennsylvania, is the largest privately owned dental distribution company in the United States, offering a full array of supplies, equipment and services to dentists across the nation. Founded in 1930 by Benjamin Cohen, the company has remained family-owned and focused on its unique mission to ‘deliver success, smile after smile.’ Over the past decade, Benco has been the nation’s fastest growing dental distributor, now servicing more than 35,000 dentists and dental laboratories. Within the past 83 years, the company has grown from a single downtown location to a national network of more than 65 regional locations, five distribution centers, and two design showrooms. Those design showrooms, one at the company’s PA headquarters and one in Southern California, feature North America’s largest selection of dental equipment and technology, as well as a hands-on dental design experience, to assist dentists in the planning and construction of a new office. Benco, which has been named one of Pennsylvania’s ‘Best Places to Work’ for 11 of the past 12 years, is proud to boast a highly skilled team of more than 400 professionally trained sales representatives and over 300 factory-trained service technicians. For more information, visit benco.com or call 1.800.GO.BENCO.



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