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o Fall 2009 Edition

The Voice Of PhoneAmerica



The clock is ticking on tax incentives under IRS Section 179 for small business owners!

If your business is healthy enough to buy equipment or software the federal income tax perks for doing so are better than ever. Below are some things to consider before the year is over.

- Under Section 179 many small businesses can potentially deduct up to \$250,000.00 of equipment and software purchased (not leased) by 12/31/09. This deduction decreases to \$135,000.00 beginning 2010 tax year.
- A significant tax break is available for most new (no leased) business equipment and software that are purchased and put into use by 12/31/09. A small business would be able to claim first year bonus depreciation deductions equal to 50% of the cost that's left over after subtracting allowable section 179 deductions.

For more detail on how Section 179 can help your business please call your PhoneAmerica account executive today or contact the Sales Dept. at 610-296-2850 (Opt. 2) or via e-mail at creimel@phoneam.com.



Toshiba leasing promotions extended!



Toshiba and Great America Leasing have extended their Fall 2009 Promotion until December 31st, 2009. Lease a system before 12/31/09 and receive 0% financing or zero payments until Spring 2010.

For more information please e-mail or call your PhoneAmerica account executive today or contact the Sales Dept. at 610-296-2850 (Opt. 2) or via e-mail at creimel@phoneam.com.

Save time, resources and money with electronic payments.

Did you know that PhoneAmerica accepts Visa, MasterCard, Discover and Diner's Club cards? How about check by phone? Your company can save time and resources by using an electronic payment method. Just think... no more time spent running checks, no more wasted paper and envelopes and no need for stamps.

For more information or to make a credit card or check by phone payment today call the Accounts Receivable Dept. at 610-296-2850 (Opt. 4 then 1).



A Service Agreement protects your investment AND saves you money!

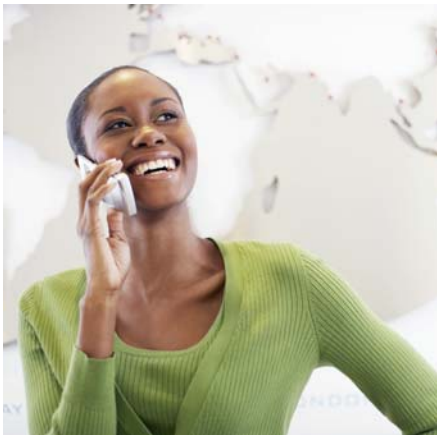
The PhoneAmerica service agreement protects your telephone and voicemail systems and related equipment just like your original Toshiba warranty. Labor, materials and travel are 100% covered for all wear and tear, manufacturer's defects and installation issues. Issues that are not covered include adds, moves and changes. External damage to the equipment from fire, flood, lightning, etc. is also not included as insurance typically covers such issues.

Some of the specific advantages to carrying the service agreement as opposed to doing business on a time and materials basis are:

- A fixed cost for repairs for the period of the agreement .
- Protection against price changes for labor and materials for covered issues.
- Unlimited service calls for covered issues. Don't let your telecom problems accumulate in order to save money. Keep your phone system and staff operating at peak efficiency by calling for service as soon as a problem arises.
- Free phone support and consultation services. Any questions you may have about your system or any of your other telecommunications needs are answered free of charge by our expert staff.

- Annual retraining of key staff on your telephone and voicemail system operation.
- Assistance in dealing with local and long distance service providers. Although the service agreement does not cover dial tone issues our staff can often help you coordinate repairs through your vendor.
- Basic remote programming changes like password resets and time changes are done at no charge.
- Insurance against potentially large costs associated with replacement of a failed processor, CPU or voicemail system.
- One, comprehensive contract providing coverage for the phone and voicemail systems AND the factory maintenance licenses for your ACD and NetPhone applications which are required by Toshiba beginning 1/1/2010.

Don't let the recession put your system at risk. For more information on the Service Agreement or for a quote please contact Mae Drevyanko, Service Contract Administrator, today at 610-296-2850, Ext. 306 or via e-mail at maed@phoneam.com.



Toshiba's launches uMobility!

Toshiba's uMobility solution can help your staff work effectively in today's dynamic business environment.

Toshiba's uMobility solution allows automatic call handoff between mobile carriers and your company's wireless networks. This allows your staff to make and answer phone calls from virtually anywhere! Employees can be productive when they are away from their desks, out of the office or on the road. The Toshiba smartphone's dual mode capability allows any mobile phone to function exactly like your Strata CIX office phone extension both while in the office (via a wireless LAN) and while out of the office (via your cellular network).

Additionally Toshiba's uMobility solution...

- Provides a single voicemail box with unified messaging.

- Offers access to office extensions, external lines and voicemail from anywhere you have wireless coverage.
- Allows for use of all calling features available from your Strata CIX.
- Eliminates the need to give out personal or cell numbers to business contacts.

To learn how uMobility can improve your business please call your PhoneAmerica account executive today or contact the Sales Dept. at 610-296-2850 (Opt. 2) or via e-mail at creimel@phoneam.com.



How can PhoneAmerica help your business fight the recession?

With the headlines full of bailouts and bankruptcies it is clear that the economy is affecting businesses both big and small. It is also clear that many of our customers are struggling to make it through these difficult times. **To help you survive the recession PhoneAmerica...**

- Offers new Toshiba products that allow you to reuse old equipment thereby reducing installation and upgrade costs.
- Offers personalized assistance in choosing the right dial tone product and provider helping to reign in operating expenses.
- Provides payment plans to those customers worst affected by the economic downturn.
- Offers discounted and reduced pricing on service agreements.
- Accepts electronic payments thereby reducing administrative costs.
- Provides a wide array of financing solutions from lenders such as Great American, Marlin & Court Square Leasing.
- Offers remote service for voicemail which eliminates the need for a service call and reduces your service costs.
- Provides solutions including VoIP which can eliminate or substantially reduce wasted driving time, gas consumption and depreciation expenses.

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forward this email to them.

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Have questions, suggestions? E-mail lkurz@phoneam.com



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