







Cronan & Associates A&D/End-User Line List (Texas, Oklahoma, Arkansas and Louisiana)



	Products	Products	Pricing/Freight/Surcharges	Warranty	Lead Time	Other
Systems	 AIS (TX, OK, AR & LA) except Austin & San Antonio (800) 434-7400 www.ais-inc.com	Systems: Matrix, AO2, M-Wall & Divi Systems, Synergy Laminate Desking, Element Seating	Current Pricer: January 2009 Freight = Included for orders over \$7,500 list (otherwise 15% of net)	Limited Lifetime (US) 10 Yrs-Electrical 5 Yrs-Moving Parts/Fabrics	3-4 Weeks Q.S. =10 Days	GSA/TXMAS Contracts,
	Seating	 LAZBOY CONTRACT FURNITURE (TX and OK only) (662)379-8239 www.lzcontract.com	Business Seating (Executive, Wood, Lounge, Side, Stack) Occasional Tables	Current Pricer: October 2008 Freight = Incl. if over \$500net (otherwise a \$55 handling fee) Fuel Surcharge = 1.7% of net	Limited Lifetime	4-6 Weeks
Wood Casegoods/ Seating		 allseating (N/E/W TX and OK only) (800)563-3502 www.allseating.com	Business Seating (Task, Executive, Side, Stools, Stack)	Current Pricer: Feb/ Aug 2008 (+5%) Freight = Included (certain orders under \$1K net = \$70 net)	Limited Lifetime (5yr.: Zip, Tiz, cylinders, fabric, foam, plastics & urethanes)	3 Weeks (QS = 72 Hours)
	Filing/Storage/ Metal Casegoods	 inwood (TX and OK only) (800)786-6121 www.inwood.net	Wood Casegoods, Conference Furniture, Wood Side Seating, Lab Tables	Current Pricer: Jan 2009 Freight = Incl. if over 500lbs. (otherwise a \$100 handling fee)	10 Years (3 yrs. = cylinders, foam, controls/2yrs =electrical)	4 weeks
Tables/ Surfaces		 EMPACT CONTRACT FURNITURE (TX and OK only) (812) 367-2068 www.econcf.com	Wood Casegoods (Cascade, Inspire & Innova) Wood Side Seating (In Stock-Paoli, IN)	Current Pricers: Cascade-Oct. 2007, Inspire -Sept. 2007, Innova-Nov. 2007 Freight = Incl. if over \$800net (otherwise a \$75 handling fee) Fuel Surcharge = 1.7% of net	5 Years	5 Days
	Tables/ Surfaces	 GREAT OPENINGS (888)712-8582 www.greatopenings.com	Steel Desking: Latitude Series (desks, credenzas, hutches...) Pedestals, Laterals, File Center, Wardrobes, Overheads, Shelves, Modular Towers, Combination Storage Units	Current Pricer: Aptil 2007 (+10%) Freight = Inc. if over \$5K list (otherwise a \$50 handling fee - TX, OK, AR or LA)	Limited Lifetime 12 Years-slides???	5 Days (Except Desking & Fabrics = 10 Days)
Tables/ Surfaces		 SurfaceWorks (414)570-2677 www.surfaceworks.us	Tables: Training, Conference, Hospitality, Activity, Height Adjustable, Custom Tables, Worksurfaces Chairs: Stack Seating, Guest Seating, Task Chairs	Current Pricers: Worksurfaces/Tops/LPL, Conf. Tables, QuickWorks-Sept. 08, Training/Hosp./Perf.-Nov. 06 (+6%) Freight = Inc. if over \$5Klist (otherwise \$95)	12 Years = Surfaces 5 Years = Bases/HW 3 Years = Inlays	3-4 Weeks 6 Weeks (Urethne/Wood) Quick Works=5 Days









Showroom Locations:

Cronan & Associates – 1444 Oak Lawn, Suite 110 * Dallas, TX 75207 * phone (972) 724-0677 * fax (972) 539-4292
 7026 Old Katy Rd, Suite 102 * Houston, TX 77024 * phone (713) 862-3746 * fax (713) 862-3748

www.cronanassoc.com

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	Products	Products	Pricing/Freight/Surcharges	Warranty	Lead Time	Other
Custom Furniture	 (888)687-6400 www.boldfurniture.com	Juxtapose Desking Series & Numerous Custom Products Custom Furniture: Reception Desks, Cabinetry, Shelving, etc. OK & AR: Inc. if over \$2,500 net/\$100 if not	Current Pricer: 2005/2007 (+5%) Freight = TX & LA: Inc. if over \$3,500 net/\$150 if not	Lifetime=Desk & Table Legs/Handles 12 Years = Laminate 5 Years = Wood&MDF	6-8 Weeks	Customs Available
	  (N. TX, OK and AR only) (800)959-9675 www.workriteergo.com www.idea-at-work.com	Adj. Ht Workcenters, KB Trays, Under shelf Task Lighting, CPU Hldrs, Desk Lamps, Monitor Arms, Corner Sleeves Laptop Holders and Paper Management	Current Pricer: Nov. 2008 products – orders under \$7K list=8% of list Thermofoil Tops, Lights/2Yrs-Customs, 1Yr – Fabrics, Bulbs)	Limited Lifetime (10Yrs-Swing Arm)	1-4 Weeks (QS = 3 Days)	GSA/TXMAS Contracts
Ergonomics/Lighting	 (800) 582-6480 www.workstation.chiefmfg.com	Flat Panel Monitor/TV Mounting Solutions: surface mount, panel Mount, Mobile Monitor Solutions, Projector Mounts	Current Pricer: December 2007 Freight = Included	10 Years (5 Years – Pneumatics/Bearings/1 Year – Electrical)	2 Weeks	GSA/TXMAS Contracts
	 (TX and OK only) (662)379-8239 www.lzbcontract.com	Healthcare Furniture: Recliners, Patient Chairs, Bariatric Seating, Lounge Seating, Side/Occasional Tables	Current Pricer: October 2008 Freight = Included for orders over \$500 net (otherwise a \$55 handling fee) Fuel Surcharge = 1.7% of net	Limited Lifetime	6-8 Weeks	GSA, TXMAS Contract (soon), Amerinet Contract
Healthcare Specific	 (877)293-7458 www.builtritesolutions.com	Wall Mounted or Freestanding Adjustable Shelving & Storage	Current Pricer: January 1, 2005 Freight = Quoted per Order	1 Year	1 Week	Stocked in DFW Area
	 (N. TX, N. LA, OK and AR only) (800)227-0038 www.2020design.com	Software: Giza, CAP, 20-20 Office Sales, Worksheet	Current Pricer: November 2007 Freight = Quoted per Order	Lifetime	48 Hours	Training and Technical Support
Software	 (800) 777-4310 www.290signs.com	Interior and Exterior Sign Systems	Current Pricer: May 1, 2008 Freight = Quoted per Order	1 Year	1-6 Weeks	GSA/TXMAS/Unicor Contracts
Signage	 (800)553-0081 www.artsourceonline.com	Artwork for Corporate, Healthcare, Restaurants, etc.	Pricing = Quoted per Project Freight = Quoted per Order	1 Year	2-3 Weeks	GSA/TXMAS/Contracts
Artwork	 (800)999-3567 www.cablefloor.com	Underfloor Electrical & Cabling Solution/Access Flooring	Pricing = Quoted per Project Freight = Quoted per Order (Arlington, TX)	10 Years	4 Weeks	CableMatrix Planning Available
Modular Architecture	 (888)778-2098 www.neocase.com	Modular Casework (Cabinetry, Mailrooms, Nurses Stations)	Pricing = Quoted per Project Freight = 8% of List to TX, OK, AR, LA area	12 Yrs Parts/6 Yrs Labor	4-6 Weeks	GSA/TXMAS Contracts, Customs

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