

JTS Management

March 3, 2009

To Whom It May Concern:

We are a new business and probably like most companies we were not aware of our current operating expenses associated with production of documents. We were currently using a small Canon 3-1 printer for all of our copying, printing and faxing, and outsourcing our product brochures and business forms.

A couple of weeks ago we were visited by your sales person Jim Lineberger. He introduced himself as a Document Management Consultant with the purpose of helping us evaluate our total operating expenses associated with the production and management of documents. Jim was very professional and convinced us to allow him to conduct a document cost analysis and an executive summary of our current situation. He assured me he was not here to sell anything, only wanted to offer us a free cost analysis and show us where we can cut down on our expenses.

The timing was right and this initial meeting with Jim took about 25 minutes and we showed him all of our typical in house printing and our brochures and forms which we outsourced. He spoke to some of my staff to see what options or solutions they would like to see in their workplace. A couple of days after compiling the information Jim visited us again and presented the executive summary report and cost analysis.

This report and analysis was an eye opener and very professional. This helped us to realize we could afford to upgrade to a larger machine and take advantage of the most current technology with the Kyocera MFP Color copier. It was a perfect solution for our business allowing us scanning, printing, faxing, copying features, and giving us more control over our business by increasing productivity and reducing costs.

If you are not sure of your current operating expenses or in increasing your productivity, then I would highly recommend Jim Lineberger and Advanced Imaging Strategies to you. We have been very pleased with the equipment and service provided by Jim and the IT/Technical support staff at AIS.

Sincerely;



James Vert
Chief Operations Officer

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