



## RICOH RECOGNIZES ASSOCIATED BUSINESS SYSTEMS WITH THE 2007 CHAIRMAN'S AWARD

**PORTLAND, Ore. (May 18, 2007)** - - Ricoh Corporation, the nation's leading provider of digital office equipment, has awarded its prestigious Chairman's Award to Portland-based Associated Business Systems. **Of more than 400 eligible dealers nationwide, only 10 dealers have been presented the Chairman's Award since its inception in 1992.** Associated Business Systems (ABS), which provides office equipment, electronic document management, networking and mailing solutions throughout the Pacific Northwest, was selected for its outstanding dealer performance, quality customer service, industry innovation, internal development and training, and effective partnership with Ricoh.



*L to R: Sam Ichioka, Chairman-Ricoh, Alan Nielsen, VP Sales-Ricoh, Craig Knouf, President-ABS, Tom Salierno, COO-Ricoh*

“We are honored to be the recipient of the Ricoh Chairman’s Award, earned through the hard work and dedication every one of our employees put into our company,” said Craig Knouf, president, ABS. “We differentiate ourselves in the office equipment industry by partnering with our customers on long-term strategies that fulfill their unique needs. Ricoh’s products provide the perfect solutions for our customers,” added Knouf.

“Ricoh’s dealers represent the backbone of our ability to deliver state-of-the-art document management solutions that address the challenges businesses face everyday,” said Sam Ichioka, chairman & CEO of Ricoh Americas Corporation. “Associated Business Systems has proven to be an exceptional dealer within the Ricoh

national sales dealer channel and we are extremely pleased to recognize the company with our Chairman's Award for its commitment and expertise."

### **About Associated Business Systems**

With revenues in excess of \$40 million in 2006 and more than 9,000 customers throughout Oregon and Southwest Washington, ABS ranks as one of Oregon's fastest-growing companies according to *The Business Journal of Portland*, and is recognized as one of the best companies to work for in Oregon by *Oregon Business* magazine. ABS has also been named to *INC Magazine's* list of the fastest-growing private companies in the United States.

Associated Business Systems supplies and services document imaging systems, including printers, copiers, fax machines, archival and retrieval devices and scanners; and provides electronic document management and mail center solutions. ABS has offices in Portland, Eugene, Salem, Medford, Klamath Falls, Roseburg and Bend, Ore. and Spokane, Wash. For more information on ABS visit [www.associatedbusiness.com](http://www.associatedbusiness.com).

### **About Ricoh Americas Corporation**

Ricoh Americas Corporation, headquartered in West Caldwell, N.J., is a subsidiary of Ricoh Company Ltd., the 71-year-old leading supplier of office automation equipment and electronics, with fiscal year 2006 sales in excess of \$17 billion.

Ricoh Americas Corporation is a leading provider of document solutions. Ricoh's fully integrated hardware and software products help businesses share information efficiently and effectively by enabling customers to control the input, management and output of documents. Ricoh's line of document management devices include, color and black & white digital imaging systems, facsimile products, printers, scanners, digital duplicators and wide format engineering systems. Additionally, Ricoh offers a wide variety of document and printing solutions directly and through strategic alliances enhancing office productivity and document workflow. Ricoh's document management software enhances workgroup collaboration and offers secure storage, retrieval and sharing of critical information.

Ricoh Americas Corporation directly or through its subsidiaries markets and distributes products in North, Central and South America. For fiscal year 2006, Ricoh Corporation sales exceeded \$3 billion. Information about Ricoh's complete range of products and services can be accessed on the World Wide Web at [www.ricoh-usa.com](http://www.ricoh-usa.com).