
<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC63361	HON COMPANY, THE 200 Oak Street Muscatine, IA 52761	(800) 466-8694 (563) 272-7100 Customer Service Fax: (800) 833-3902 (563) 272-7384 E-mail: hongstateam@honcompany.com Website: www.hon.com	421491474

Contractor offers Electronic Access Ordering (EDI).
Contractor will accept the NYS Procurement Card.
Contractor will honor orders less than the minimum order and ship at no additional cost.
Contractor offers wood from sustainably managed forests as certified by the Forest Stewardship Council.

Contact for Dealer Information is HON Government Customer Service (see above).

Full line of Office Furniture

List Pricer 2008 Dated 10/1/08
10/15/08 Pricer (Smartlink discounts same as Accomplish)
New: - Abound list Pricer Dated February 2009

Discounts **(see the table on the following page)**

Minimum order: \$240.00

Inside delivery: Free standing products – Upstate +18% of net
Downstate +25% of net

Cal 133 Compliance: Included in price lists.

Guaranteed Delivery: 60 Calendar Days A/R/O

Warranty: Limited Lifetime

GROUP 20915 - FURNITURE, ALL TYPES (except Hospital Room and Patient Handling)
(Statewide)

The HON Company



Project Size at List	Veneer & Laminate Casegoods	Tables	Wood Seating	Steel Seating	Metal Desking & Computer Support & Valido	Systems Furniture Initiate Panel System Abound Panel System & Flagship Filing**	Systems Furniture Simplicity II & Other Pedestals	Vertical Files *	Lateral Files & Shelf Files	Filing & Storage	Open Market Efficiency File Centers* Steel Bookcases*
Tier 1 \$240.00 to \$9,999.00	SIN 711-8 58.2%	SIN 711-11 58.2%	SINs 711-17 & 711-18 58.2%	SINs 711-18 & 711-19 58.2%	SIN 711-2 58.2%	SIN 711-1 61.1%	SIN 711-1 61.1%	711-3 58.2%	711-3 58.2%	SINs 711-3 & 711-7 58.2%	58.2%
Tier 2 \$10,000.00 to \$24,999.00	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	61.1%	58.2%
Tier 3 \$25,000.00 to \$49,999.00	62.3%	62.3%	62.3%	62.3%	62.3%	71.5%	71.5%	64.0%	64.0%	64.0%	58.2%
Tier 4 \$50,000.00 to \$124,999.00	62.3%	62.3%	62.3%	62.3%	62.3%	71.5%	71.5%	64.0%	64.0%	64.0%	58.2%
Tier 5 \$125,000.00 to \$312,499.00	63.8%	63.8%	64.5%	64.5%	65.0%	72.5%	72.5%	71.5%	71.5%	71.5%	58.2%
Tier 6 \$312,500.00 to \$499,999.00	63.8%	63.8%	64.5%	64.5%	65.0%	72.5%	72.5%	71.5%	71.5%	71.5%	58.2%
Tier 7 \$500,000.00 to \$624,999.00	64.5%	64.5%	65.0%	65.0%	65.7%	Negotiated	Negotiated	71.5%	71.5%	71.5%	58.2%
Tier 8 \$625,000.00 to \$999,999.00	64.5%	64.5%	Negotiated	Negotiated	65.7%	Negotiated	Negotiated	71.5%	71.5%	71.5%	58.2%
Tier 9 \$1,000,000.00 and above	65.3%	65.3%	Negotiated	Negotiated	66.4%	Negotiated	Negotiated	71.5%	71.5%	71.5%	58.2%

Accomplish & SmartLink	
\$240 - \$9,999	58.2%
\$10,000 - \$24,999	61.1%
\$25,000 - \$99,999	62.3%
\$200,000 & Above	Negotiated

* Steel Bookcases and Efficiency File Centers are being sold under Open Market discount of 58.2% off list, regardless of combined order value.

** 500 & 530 Series Vertical Files are not available to NYS