

# Cloud

Transforming Your Business

# *Westcon-Comstor Cloud: Optimisation Guide*

Westcon-Comstor has launched the Westcon-Comstor Cloud Optimisation Engine. This Engine has added considerable value to a range of "Platform as a Service" vendors including AWS, Microsoft, Google and Openstack, with additional services in the pipeline. This tool is a world leader in SaaS cloud optimisation and analytics capability, and Westcon is working to bring a strong channel focus to future development, while leveraging the powerful end customer results already available on the platform.

The Cloud Optimisation Engine provides a comprehensive and in-depth understanding of cloud usage and cost across multiple accounts and vendors, with actionable recommendations to improve efficiency, cut costs and enhance performance. Empower financial and technical teams with visibility, self-service, reporting and forecasting. Trials and proof of concepts are available and can be set up with no disruption to cloud services.





# Westcon-Comstor Optimisation: Premium Features

## BlueSky - One powerful console for all clouds

Obtain a holistic view of your cloud deployment over multiple vendors, granting a high level view of usage, costs and optimization options.

## Asset Management

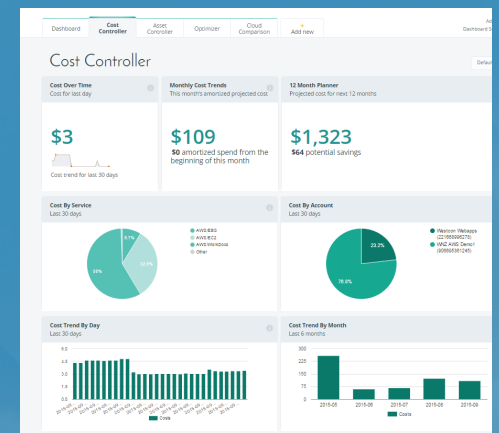
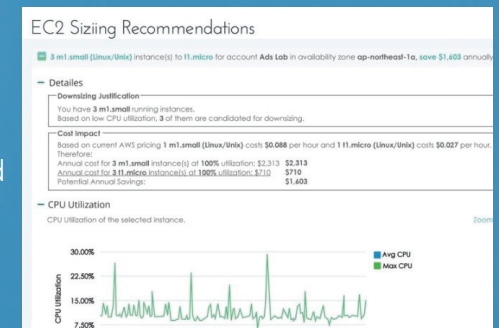
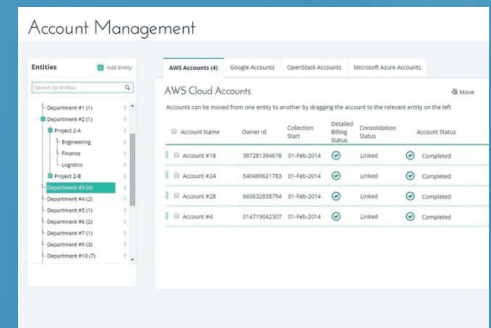
View your entire deployment's lifecycle, from instance usage segments, performance and utilization to detailed metadata, tags, instance types and attached storage volumes. Get an aggregated view of your whole deployment or drill down to and set up reports for single instance.

## Optimiser

The platform monitors your deployment over time and provides optimisation recommendations for maintaining the most efficient deployment – cost- and performance-wise. Key outcomes include reduced storage inefficiencies, Right Sizing of EC2 and RDS instances and RI recommendations and analysis.

## Cost Management

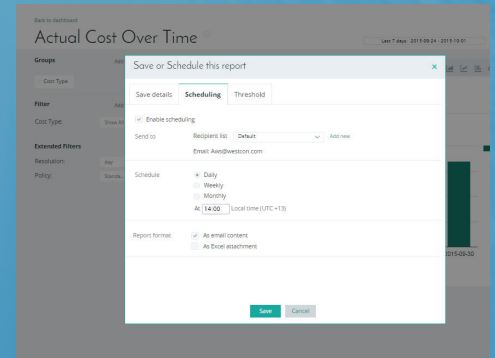
Get a granular breakdown of your costs by any native metadata parameters: Service, provider, region, instance types and more. Identify main cost drivers and receive insights on projected costs for the month or year. Map trends and enable financial teams to interrogate billing without aid from technical teams or the need for specialist scripts or additional tools.



# Westcon-Comstor Optimisation: Premium Features

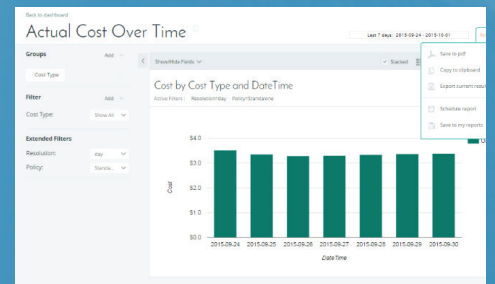
## Scheduled Reporting & Alerts

Impose cloud governance and promote accountability within your organization by scheduling reports to be sent on a regular basis to a custom distribution list. Control your cloud by setting alerts that are pushed to users as usage and costs approach or breach pre-determined thresholds.



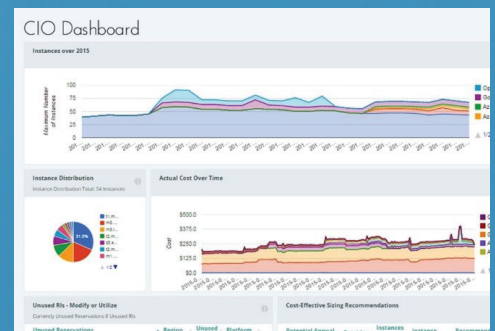
## Export to CSV and PDF

Create data outputs to be easily ingested into external resources (ERP or Cost management systems) with just a few clicks.



## Customisable Dashboards

Create relevant dashboards in seconds, highlighting only what's relevant to each user upfront at login.





# Westcon-Comstor Optimisation: Enterprise Features

## Hierarchical Entity Management

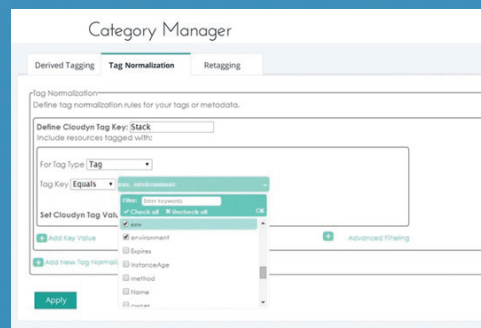
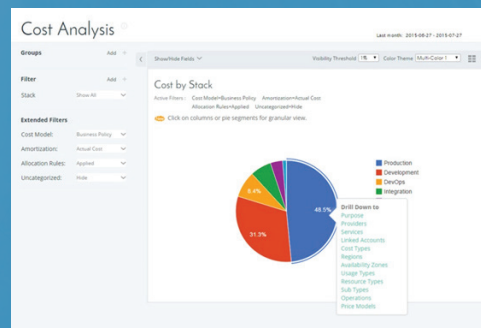
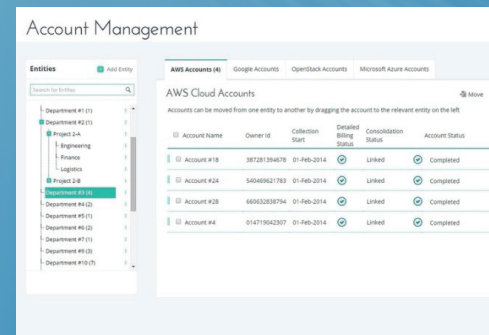
A self-service enterprise portal in the platform, which enables the configuration of multiple cost entities and sub-entities in an N-level hierarchy. Cloud accounts are attributed to their corresponding cost entities and can be ported between entities with a simple drag and drop operation. Enterprise cost entity hierarchy can be configured in a matter of minutes, and further additions or changes to the structure are easily done through a user-friendly GUI.

## Cost Allocation Modelling

Create cost allocation models for different views of cost distribution. Use flexible business rules to attribute cost of unstageable AWS resources (i.e. Data Transfer, Reserved Instances) for comprehensive chargeback and showback.

## Tag Manager

It provides users the freedom to create their own unique categories for effective measuring and reporting that is in line with business practices. Further, by allowing management of categories and tagging across multiple deployments within the platform, users can easily regulate and categorize inconsistent tagging (i.e. typos and other discrepancies) and automatically detect untagged resources for accurate cost attribution.





# *Transform Your Business Today!*

## *Getting Started is Easy*

The Westcon-Comstor Cloud team is here to help you elevate your business to the cloud.

Visit the *Westcon-Comstor Cloud website* to learn more and get started today.

*<https://www.westconcomstor.com/cloud/AU>*

*<https://www.westconcomstor.com/cloud/NZ>*

